

Job Title: Strategic Sourcing Leader, MRO/CAPEX/Indirect

Reports to: Director Procurement

FLSA: Exempt

Salary Range: DOEE

Summary:

The Strategic Sourcing Leader is responsible for working with the respective departments; Manufacturing, IT, HR, Quality etc. to develop and lead the procurement process for MRO, CAPEX, IT, HR, LAB, Maintenance etc. in order to create long term productivity. They will be responsible for the procurement process including purchasing strategies, negotiation, and management of suppliers for \$25-35MM. Candidate must be able to handle multiple projects at a time, working closely with each of the customers to mutually define needs/requirements in order to drive the procurement process across the organization while maintaining compliance with corporate policies.

Job Responsibilities and Duties:

- Develops solid understanding of industry related to assigned categories, including costs, demand-supply drivers, and trends
- Establishes a good and collaborative relationship with existing, new suppliers
- Forecasts events through data analysis, foresee market changes and make recommendations to preempt changing conditions
- Negotiates with external vendors to secure advantageous terms
- Establishes a network with internal customers, Procurement colleagues, Plant Engineers, Legal and Finance to develop and implement procurement strategies
- Reviews existing contracts to improve terms and prepare for renegotiations at end of term
- Negotiates advantageous contracts to secure supply
- Delivers productivity cost savings year over year on key categories
- Communicates and aligns category sourcing strategies with key business stakeholders
- Develops and executes strategic projects to achieve a sustainable competitive advantage

Qualifications:

- Bachelor's Degree in Engineering, Supply Chain Management, Logistics, Business Management etc. MBA a plus.
- 5-7+ years' experience in a sourcing or commercial role in related fields
- Knowledge around MRO, CAPEX, and Indirect purchasing
- Excellent contractual, analytical and negotiation skills. Knowledge of insurance, indemnification, patents, warranties, title etc.
- Strong commercial acumen to negotiate and manage contracts and spot purchases with suppliers.
- Capable of working with internal customers to define needs and potential suppliers that meet requirements.
- Capable of managing multiple projects at one time

- Highly motivated, results focused and act with a high sense of urgency
- Ability to interface and communicate clearly and effectively (both orally and in writing) across multiple levels of the organization, including senior executives.
- Demonstrated ability to work cross-functionally and cross-culturally with colleagues and suppliers. Strong conflict resolution skills.
- Creates, guides, and executes procurement process across multiple departments

PHYSICAL DEMANDS:

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

While performing the duties of this job, the employee is required to occasionally alternate between sitting and standing positions. The employee frequently is required to reach with hands and arms, use hands and fingers to handle controls, computer and mouse; talk and hear. The employee is occasionally required to walk, stand, stoop, and lift as required to file documents or store materials throughout the work day. Specific vision abilities required by this job include close vision and the ability to adjust focus. Proper lifting techniques required. May include lifting up to 25 pounds on occasion.

We are an equal opportunity employer.